



WBSEDCL

WEST BENGAL STATE ELECTRICITY DISTRIBUTION COMPANY LIMITED

(A Govt. of West Bengal Enterprise)

Office of the Chief Engineer : Procurement & Contracts Department

Vidyut Bhavan (4th Floor) : Bidhannagar : Block-DJ, Sector-II, Kolkata-700 091

Phone No. 033-2359-8397 : Fax No. 033-2359-1921 / e-mail - procurementdept@wbasedcl.in

CIN- U40109WB2007SGC113473, website: www.wbasedcl.in

NOTICE INVITING TENDER

N.I.T. No. - P&C/P-14/2026-27/PC-IV/PCC Pole

Tenders are invited by the Chief Engineer, Procurement & Contracts Department, WBSEDCL, Vidyut Bhavan (4th Floor), Bidhannagar, Block-DJ, Sector-II, Kolkata-91 through electronic tendering (e-tendering) from genuine manufacturers only for manufacture, supply and ex-works delivery of the following items on rate contract basis as per schedule detailed below.

Description of Items	Tender Fee	Earnest Money Deposit	End date of submission of Tender	Estimated Cost (Rs.) (Excluding Taxes)
Prestressed Cement Concrete Poles i) 8 Metre Long ii) 9 Metre Long	NIL	Rs. 6,00,000/-		Rs.392 crore for two years approx
Price : Rates to be quoted by the bidder must be firm but payment shall be variable according to the price variation formula given in "Instructions to Bidders".				

Schedule of Dates for e-Tendering:

Sl. No.	Activity	Date & Time
1	Publishing Date	23.07.2026 at 12:00 hrs
2	Document Download start date	23.07.2026 at 12:00 hrs
3	Pre-Bid meeting date	27.07.2026 at 12:00 hrs
4	Bid submission start date	30.07.2026 from 15:00hrs
5	Bid submission end date	20.08.2026 up to 17:00hrs
6	Last Date of Physical Submission of EMD (in case of BG)	21.08.2026 up to 16:00hrs
7	Technical Bid opening date	24.08.2026 at 11:00hrs
8	Financial Bid opening date	The date & time will be intimated after evaluation of Technical Proposal

Intending bidders desirous of participating in the tender are to log on to the website <https://wbtenders.gov.in> for the tender. The tender can be searched by typing WBSEDCL in the search engine provided in the website.

Bidders willing to take part in the process of e-tendering are required to obtain Digital Signature Certificate (DSC) in the name of person who will sign the tender, from any authorized Certifying Authority (CA) under CCA, Govt of India (viz. nCode Solution, Safescrypt, e-Mudhra). DSC is given as a USB e-Token. After obtaining the Class 2 or Class 3 Digital Signature Certificate (DSC) from the approved Certifying Authority they are required to register the fact of possessing the Digital Signature Certificates through the registration system available in the website.

Tenders are to be submitted online and intending bidders are to download the tender documents from the website stated above, directly with the help of the e-Token provided. This is the only mode of collection of tender documents. Details of submission procedure are given in "Instructions to Bidders".

Terms & conditions of the Tender Notice :-

Fixed Earnest Money amounting to Rs 600000/- (Rupees Six Lakh only) shall have to be deposited initially by the bidder along with the offer. Earnest Money shall be made

by payment through online mode (Net-banking through Payment Gateway or RTGS/NEFT Payment). Demand Draft (DD)/ Banker's Cheque (BC) towards submission of EMD will not be accepted. For successful bidder(s), the EMD will be converted into **Performance guarantee** which shall be refunded by WBSEDCL authority only after 09(nine) months from the expiry of the entire rate contract period or the date of actual completion of the last manufacturing order whichever is later and following due procedures. For unsuccessful bidders, Earnest money shall be refunded after finalization of the tender.

Security Deposit (SD) shall be deducted at the rate of 10% of each progressive bills/invoices submitted by the Vendors against Manufacturing Orders. The Security deposit, thus deducted from any or all such bills/invoices pertaining to a particular order shall be claimed by the Vendor on successful completion of the order and thereafter shall be refunded, after 09(nine) months from the actual date of completion of the said order, based upon application of the Vendor with relevant documents and accompanied by suitable recommendation and certification of the Controlling Officer. **The claim of SD by the vendor shall be limited to a maximum 02(twice) in the entire Rate Contract Period.**

The bidders under Promotional category should submit the EMD amount as indicated above in the form of BG only. Earnest Money Deposit cum Security Deposit in any other form or amount will not be accepted for those bidders under Promotional category.

If the offer is submitted with inadequate Earnest Money as mentioned above, the bid will not be opened.

Following payment options are available for paying EMD amount through online mode:

- i. Net-banking through Payment Gateway.
- ii. RTGS/NEFT Payment: On selection of RTGS/NEFT as the payment mode, the e-Procurement portal will show a pre-filled challan having the details to process RTGS/NEFT transaction. The bidder will print the challan and use the pre-filled information to make RTGS/NEFT payment using his bank account. Once the payment is made, the bidder will come back to the e-Procurement portal to continue the bidding process after expiry of a reasonable time to enable the RTGS/NEFT process to be completed.
- iii. Submission of EMD through BG: For submission of EMD (For Bidders under Promotional Category) in the form of BG, bidders will have to opt for EMD Exemption in e-tender portal and upload scanned copy of BG in the EMD exemption document upload section. Bank Guarantee (BG) should be drawn on any scheduled Bank drawn as per the proforma of Bank Guarantee for Earnest Money, given with this Tender Document vide Annexure-III, with initially valid

for three years from the date of opening of the tender with a claim period of another six months subject to further extension, if required, in favour of West Bengal State Electricity Distribution Company Limited payable at Kolkata. Bidders under Promotional category should not submit EMD online and the mode of payment of EMD should be through BG only.

Physical copy of BG shall be submitted at the office of tender inviting authority as per respective clauses of NIT.

For submission of EMD/ Security Deposit in the Form of BG, the particulars of the Banker of Procurement & Contracts Department, WBSEDCL are given below:

Bank Name: Punjab National Bank

Branch: Mayukh Bhavan Branch.

Cash Credit A/c No.: 1096250031709

IFSC Code: PUNB0109620

MICR Code: 700024307

iv.

(a) For Bidders under Normal Category: - EMD amount should be paid in online mode in full.

(b) For Bidders under Promotional Category: - EMD should be submitted through BG in full.

Partial payment through online mode and remaining submission through BG is not allowed.

General Instructions for Online Payment:

- i. The bidder will have to mandatorily pay through Net-banking facility once Net-banking mode is opted for payment.
- ii. Status of NEFT/RTGS payment through Challan for a bid may take time to be updated in 24 Hrs. (approx.). As such bidders opting to pay through NEFT/RTGS mode shall make payment well before 24 Hrs. to avoid any complicity.
- iii. In case actual EMD amount as per NIT is more than the one shown in E-tender Portal, bidders will have to opt for NEFT/RTGS mode (challan mode). In that case **the total actual EMD amount** is to be paid only through NEFT/RTGS mode (challan mode).

The bank account used for payment of EMD by the bidders shall be maintained operative until the completion of tendering process. All refunds will be made mandatorily to the Bank A/c from which the payment of EMD has been initiated.

Refund/Settlement of EMD Amount:

- i. For unsuccessful bidders EMD amount submitted against the tender shall be refunded automatically (except EMD submitted in the form of BG), through an automated process, by NIC portal on receipt of updated status of any bid. If the EMD has been submitted in the form of BG, the unsuccessful Bidder(s) is/are to

apply for the same to the Chief Engineer (Procurement & Contracts), WBSEDCL, giving the reference of the NIT No., date of tender, amount and mode of Earnest Money deposited-complete in all respect for return of the same.

For successful bid(s), the EMD will be converted into Performance guarantee which shall be refunded by WBSEDCL authority only after 09(nine) months from the expiry of the entire rate contract period or the date of actual completion of the last manufacturing order whichever is later and following due procedures.

- ii. The bank account used for payment of EMD by the bidders shall be maintained operative during the entire rate contract period. All refunds will be made mandatorily to the Bank A/c from which the payment of EMD has been initiated.

For any queries related to payments and refunds, bidders will have to communicate with ICICI Customer Support, viz, 033-40267512/13 since payment gateway facility used by E-tender portal is maintained by ICICI.

Successful bidder(s) shall have to mandatorily **create vendor id through WBSEDCL Vendor Corner**, if not created earlier.

2. **Pre-Bid queries:** The bidder may send their pre-Bid queries through e-mail at "procurementdept@wbasedcl.in" or through post/courier/by hand within the stipulated date and time. Clarification to pre-Bid queries will be up loaded in the Tender portal. **Bidders are advised to go through the above prior to submission of their Bids.**
3. The bidder shall submit **along with the offer** necessary documents in support of their previous supply of the items of the tender to WBSEDCL/Other Power Utilities/Other Govt. Departments in earlier occasions and their Annual Turnover of the last three completed financial years in support of their financial capabilities.
4. No agent is allowed to participate in the Tender. Original manufacturers will only be allowed in the tender.
5. WBSEDCL reserves its right to take decision keeping its financial interest. The Revised Purchase Policy of WBSEDCL, effective from 08.09.2025, will be applicable.
6. If the offer is submitted without or inadequate Earnest Money, the bid will not be opened. In case of incomplete offer, the tender will be liable for rejection and Earnest Money Deposit will be forfeited.
7. The offer shall remain valid for a minimum period of 120 days from the next day of opening of the tender. **However, WBSEDCL may, on the merit of case, request extension of validity of the offer for a further suitable period without any change in terms & conditions of the offer.**

8. Any evidence of unfair Trade Practices including over charging, price fixing, cartel etc. as defined in various statutes, will automatically disqualify the bidders.
9. **Promotional Category:** Those bidders who do not have eligibility as per Cl. No. 1) (i)(ii)(a) or (b) of ITB but have Factory units with infrastructure for manufacturing of PCC Poles for 8M and /or 9M PCC Pole category anywhere in West Bengal can submit their bids under Promotional category for those units, with due compliance to techno-commercial terms and conditions of this tender document.
10. WBSEDCL is not bound to accept the lowest bid and reserves the right to cancel any or all the bids unilaterally. It is also not obligatory upon WBSEDCL to accept any or all such bids from vendors under promotional category.
11. Any bidder against whom FIR/Complaint is lodged with Police by WBSEDCL shall not be eligible to participate in the bidding process.
12. **Defined Terms and Conditions for Cancellation/Modification of Order and closure of Contract-** Non-conformance to production schedule after 06(six) months from the scheduled date of completion of production i.r.o. any or all such manufacturing orders placed with a vendor shall be deemed to be cancelled or modified, as applicable, in absence of justified reasons. **Necessary appraisal of performance of the Empanelled Vendor i.r.o. of previous order(s) placed with the Vendor shall be reckoned and calibrated while placement of further manufacturing/production order(s) of PCC Poles, if applicable as per requirement, within the span of the Rate Contract period.**
13. Other information as well as terms and conditions, which are not covered above, will be available in Instructions to Bidders, General Conditions of Contract of this tender and the Revised Purchase Policy of WBSEDCL with Office Order No.- 2524, dated- 25/09/2025 of the Director (HR), WBSEDCL.
14. The Bidders have to submit the following documents as Pre-requisites:
 - a) Copy of Area/ Layout of Workshop (approved by Govt. Authority, if any) with self attestation.
 - b) Proof of Ownership/ Land Deed/ Lease deed/Rent Agreement/Rent Receipt.
 - c) Valid Trade License for the factory/repairing workshop issued by the Corporation/ Municipality/ Panchayet or any other Govt. authorities.
 - d) Latest Electric Bill of the factory.
 - e) Valid Pollution Certificate (Consent to operate) issued by WBPCB, as applicable.
 - f) Past Performance Certificate / Order Executed for the last three years.
 - g) Valid GST Registration Certificate.
 - h) Valid PAN/IT clearance Certificate.
 - i) PT Clearance Certificate or Recent copy of P-Tax Challan.

- j) Annual Turnover for last three financial years in the form of audited statement of profit & loss.
- k) Details of available Testing Equipments/ Instruments as required in Schedule of Bid/ Technical Specification.
- l) Details of available Plant & Machinery as required in Schedule of Bid/ Technical Specification.
- m) Details of Tools & Tackles as required in Schedule of Bid/ Technical Specification.
- n) Copies of Valid Calibration Certificate of Testing Equipments/ Instruments. Calibration can be done in any NABL Accredited Laboratory.
- o) Concrete Mix Design data conforming to the mix of concrete of PCC Pole with available construction materials to be deployed for manufacturing of PCC Poles, as per specification, from any Government Engineering or Government Polytechnic College (7 days Mix design data can be accepted or 28 days Mix design data should be submitted prior to Factory Inspection)
- p) Declaration Sheets.
- q) Deviation Sheet.
- r) Performance Report from the respective Controlling Officer (Regional Manager of the respective Region) regarding compliance of production schedule, product quality, co-operation during pole lifting etc. (Applicable for existing bidders only)

15. All Bidders shall ensure that all pre-requisites as mentioned above are duly fulfilled and submitted by them and if there be any deficiency regarding non-submission of any documents, WBSEDCL reserves the right to cancel the tender unilaterally.

16. It is also to be noted that all necessary Certificate should remain valid during the process of Tender and tenure of the Rate Contract.

17. It is to be mentioned that approachable road/ entrance to workshop/ factory should be kept maintained.

18. Any false statement/submission in the tender will lead to cancellation of tender without any further reference and the Earnest Money cum Security Deposit shall be forfeited.

19. Any further information along with WBSEDCL's Revised Purchase Policy may be available from the website: www.wbsedcl.in and from the following office:

*Office of the Chief Engineer (Procurement & Contracts),
West Bengal State Electricity Distribution Company
Limited, Vidyut Bhavan, 4th Floor,
Bidhannagar,
Kolkata -700091.*

Instructions to Bidders

Instructions to Bidders

1. Eligibility for participation:

Normal Category

- i) Original manufacturers of the tendered items will only be eligible in the tender.
- ii) a) The bidder should be presently enlisted under Rate Contract with WBSEDCL for manufacture supply and delivery of 8m/9m long PCC poles and should have satisfactory performance against order placed under the Rate contract. The bidder must have completed the manufacturing of PCC poles as on the date of bid opening for which orders have been placed by WBSEDCL, **up to May'2026**.

(Note: Adverse report from the respective Controlling Officers of the rate Contract regarding non compliance of production schedule, complaints on product quality, Non co-operation during pole lifting may liable the bidder for disqualification.)

Or

- b) The bidders shall have credential for supply of 8 Metre or 9 Metre long PCC Poles by them to WBSEDCL / other Power Utilities / other Govt. Departments in earlier occasions within last three financial years (i.e. 2023-24, 2024-25, 2025-26) for a minimum quantity of 4000 numbers from their manufacturing units situated within the state of West Bengal.
- iii) The bidder shall have adequate financial capability. For the financial eligibility of the bidder, their minimum Average Annual Turnover of the last three completed financial years shall be
 - a) Rs. 10,00,000/- when applying for only 8m/9m pole
 - b) Rs 20,00,000/- when applying for both 8m & 9m pole
- iv) The stockyards of the manufacturers adjoining the production centre shall have sufficient space to accommodate at least 4 months production capacity (as per the bidder's declaration)
- v) The stockyards shall be easily accessible from main roads for lorry/trailer for transportation of finished P.C.C. Poles.
- vi) The PCC pole factory unit should have arrangement for curing of manufactured poles in Vat matching with the production capacity (as per the bidder's declaration) as per offered production schedule.
- viii) Bidders applying for both 8m & 9m PCC poles must have necessary infrastructure for

manufacturing of both type and capacity of storage etc as above.

Promotional Category

- ix) The bids under Promotional category shall be considered admissible throughout the state of West Bengal, in addition to existing 81 nos of empanelled vendors. The bidders under Promotional category having an existing functional setup & facility of PCC Pole factory at the time of opening of tender but do not have any credential of past performances in WBSEDCL or any other Govt. Power Utilities/ Govt. Bodies will be treated separately for consideration provided techno-commercial bid documents, factory inspection & other credentials are found in order. The price-bid of those bids under Promotional category will not be opened and will not be considered for the purpose of evaluation of the instant tender.
- x) Tender submitted will be summarily rejected if above pre-requisites and Performance certificates are not submitted along with the offer and Earnest Money submitted shall be forfeited.
- 2. Documents:**
Relevant particulars in support of the above should be uploaded in the respective folders of the bid.
- 3. General guidance for e-Tendering:**
Instructions/ Guidelines for electronic submission of the tenders have been mentioned below for assisting the bidders to participate in e-Tendering.
- 4. Registration of bidder:**
Any bidder willing to take part in the process of e-Tendering will have to be enrolled & registered with the e-Procurement system, through logging on to <https://wbtenders.gov.in>.
- 5. Digital Signature certificate (DSC) :**
Each bidder is required to obtain a Class-II or Class-III Digital Signature Certificate (DSC) for submission of tenders.
- 6. The bidder can search and download NIT & Tender Documents electronically from the website mentioned in Clause 4 using the Digital Signature Certificate. This is the only mode of collection of Tender Documents.**
- 7. Submission of Tenders:**

7.1 General process of submission

Tenders are to be submitted online through the website <https://wbtenders.gov.in>.

All the documents uploaded by the Tender Inviting Authority form an integral part of the contract. Bidders are required to upload all the tender documents along with the other documents, as asked for in the tender, through the above website within the stipulated date and time as given in the Tender. Tenders are to be submitted in two folders - one is Technical Proposal and the other is Financial Proposal. The Bidder shall carefully go through the documents and prepare the required documents and upload the scanned documents in Portable Document Format (PDF) to the portal in the designated locations of Technical Bid.

The bidder needs to download the Forms, fill up the particulars in the designated Cells as **applicable for Normal Category or Promotional Category** and upload the same in the designated location of Technical Bid. He needs to download the BOQ, fill up the rates of items in the BOQ in the designated Cells and upload the same in the designated location of Financial Bid.

The documents uploaded shall be virus scanned and digitally signed using the Digital Signature Certificate (DSC). Bidders should take note of all the addendum/corrigendum related to the tender and upload the latest documents as part of the tender.

7.2 Technical Proposal

The Technical Proposal shall contain scanned copies and/or declarations in the following standardised formats in two covers (folders).

A. Statutory Cover

a) To be submitted in "Drafts" folder

i. Tender Fee: Not Applicable.

ii. Earnest Money Deposit (EMD)

As prescribed in the terms and conditions of the NIT.

b) To be submitted in Annexures folder"

i) Application for Tender (Vide Annexure-I).

ii) Price Schedule (in Un-priced Condition) (Vide Annexure-II).

c) To be submitted in "NIT" folder

i. Notice Inviting Tender (NIT)

ii. Addenda/Corrigenda: if any.

Note: Bidders are to keep track of all the Addendum/Corrigendum issued with a particular tender and upload all the above digitally signed along with the NIT. Tenders submitted without the Addendum/Corrigendum will be treated as informal and liable to be rejected.

d) To be submitted in "Forms" folder

- i. Schedule of Bid (Vide Form-I),
- ii. Declaration sheet (as applicable for Normal Category or Promotional Category) (Vide Form-II).
- iii. Deviation Sheet (vide Form-III).
- iv. Check List (Vide Form-IV).
- v. Confirmation of GTP (Form-V).
- vi. Summary statement (Vide Form- VI) of Average Annual Turnover for a period of the last three financial years , certified by the Auditor appointed under Companies Act'2013. In case the bidder is not a company, certificate of Tax Auditor may be submitted. (as applicable for Normal Category or Promotional Category)
- vii. Statement of Orders executed during the last three financial years. (2023-24,2024-25, 2025-26.Details of manufacturing unit (form-VII). (as applicable for Normal Category or Promotional Category)
- viii. Details of manufacturing unit (Form-VIII).
- ix. Proforma for declarations & undertakings to be submitted by the Bidders (Vide Form-IX to XIV).
- x. Format of letter of Bid .(Vide Form -XV)
- xi. Format of Performance Report (from the respective Controlling Officer (Regional Manager of the respective Region) regarding compliance of production schedule, product quality, co-operation during pole lifting etc. (Vide Form-XVI)(Applicable for existing bidders only)
- xii. Format of agreement. (Vide Form- XVII)

(Only downloaded copies of the above documents are to be uploaded, virus scanned and digitally signed by the bidder)

Note: Tenders will be summarily rejected if any item in the statutory cover is missing.

B. Non-Statutory Cover (My Document)

i. Certificates:

- 1) PAN Card details.
- 2) Current Professional Tax (PT) submission Chalan. Application for such addressed to the competent authority may also be considered.
- 3) GSTIN registration certificate of the Factory premises from where the goods will be dispatched.
- 4) Banker's certificate regarding financial capability issued within last one year from the date of opening of tender to be addressed to WBSEDCL incorporating the specific NIT no. or in a generalized certificate bearing "To whom it may concern".
- 5) MSME Certificate, if any.
- 6) Exemption Certificate, if any, issued by any competent authority.

ii. Financial information :

Audited Accounts and Audit Report for the last three financial years

iii. Credential (For Normal Category):

Copy of Rate Contract Order with WBSEDCL(valid at present)

or

Documents in support of supplying 8 Metre or 9 Metre PCC Poles by them to WBSEDCL / other Power Utilities / other Govt. Departments for a minimum quantity of 4000 number in earlier occasions within last three financial years from their manufacturing unit situated within the state of West Bengal. The Store Receipt Voucher / Delivery Instruction / Lifting Order / C.I.P. Clearance along with the respective Transverse Strength Test Reports will only be considered as the documents in support of supplying PCC Poles.

Promotional Category

The bids under Promotional category shall be considered admissible throughout the state of West Bengal, in addition to existing 81 nos of empanelled vendors. The bidders under Promotional category having an existing functional setup & facility of PCC Pole factory at the time of opening of tender but do not have any credential of past performances in WBSEDCL or any other Govt. Power Utilities/ Govt. Bodies will be treated separately for consideration provided techno-commercial bid documents, factory inspection & other credentials are found in order. The price-bid of those bids under Promotional category will not be opened and will not be considered for the purpose of evaluation of the instant tender.

iv. Declaration (as applicable for Normal Category or Promotional Category):

- a) Details and Number of Casting Moulds indicating details of layout.
- b) Curing Arrangement.
- c) Stacking Arrangement: Maximum no of Tested and Untested poles that can be stored.
- d) Status of Approach Road
- e) Declared Production Capacity (in case applying for both 8m & 9m long poles capacity for both type to be declared).

Note : Failure of submission of any one of the above mentioned documents will render the tender liable to summary rejection.

7.3 Financial Proposal

The financial proposal should contain the following documents in one Cover (folder).

Bill of Quantities (BOQ)

The bidder under Normal Category is to quote the rate online through the portal in the space marked for quoting rate in the BOQ. **The price-bid of those bids under Promotional category will not be opened and will not be considered for the purpose of evaluation of the instant tender.** (Only downloaded copies of the above documents are to be uploaded, virus scanned and digitally signed by the bidder).

Rate should be quoted in the appropriate space for type of pole (8m/ 9m pole) and Area (South Bengal/ North Bengal). Area division will be as follows.

North Bengal Area:- Manufacturing units located within the districts of Malda, Uttar Dinajpur, Dakshin Dinajpur, Alipurduar, Jalpaiguri, Coochbehar and Darjeeling.

South Bengal Area :- Units located in rest of West Bengal

Quoting rate in inappropriate space shall make the bid liable for rejection.

8. Submission of original copies of documents of Earnest Money Deposit:

- i. **Mode of Payment:** As prescribed in the terms and conditions of the NIT.
- ii. Earnest Money cum Security Deposit shall be made by payment through online mode (Net-banking through Payment Gateway or RTGS/NEFT Payment). Demand Draft (DD)/ Banker's Cheque (BC) towards submission of EMD will not be accepted. Partial payment through online mode and remaining submission through Demand Draft (DD)/ Banker's Cheque (BC) will not be accepted.
- iii. For submission of EMD (For Bidders under Promotional category) in the form of BG, bidders will have to opt for EMD Exemption in e-tender portal and upload scanned copy of BG in the EMD exemption document upload section.

Submission of original copies of documents of BG (In case the bidder wants to choose EMD Exemption in e-tender portal and upload scanned copy of BG) :

Place of submission: The original copies of the BG towards Earnest Money Deposit shall be submitted in the following office:

Office of the Chief Engineer,
Procurement & Contracts Department,
West Bengal State Electricity Distribution Company Limited,
Bidyut Bhavan, 4th Floor, D-Block,
Bidhannagar, Kolkata - 700091.

Time of submission: The original copies of BG towards EMD shall be submitted in a sealed envelope in the office as stated above within the date and time as specified in the NIT. If the bidder fails to submit the original copies of BG within the due date and time his tender will not be opened and his bid will stand rejected.

9. Conditional and incomplete tender:

Conditional and incomplete tenders are liable to summary rejection.

10. Validity of Tender and Offer:

The offer against tender should remain valid for a minimum period of 120 days from the next day of opening of the tender. However, WBSEDCL may, on the merit of case, request for extension of validity of the offer for a further suitable period without any change in terms & conditions of the offer.

11. Earnest Money Deposit (EMD) and Security Deposit (SD) :

Amount of earnest money deposit shall be Rs. 6,00,000/-

- (a) Earnest Money cum Security Deposit shall be made by payment through online mode (Net-banking through Payment Gateway or RTGS/NEFT Payment) or in the form of Bank Guaranty (BG) as applicable, valid for three years from the date of opening of the tender with a claim period of another six months subject to further extension if required). Demand Draft (DD)/ Banker's Cheque (BC) towards submission of EMD will not be accepted. Partial payment through online mode and remaining submission through Demand Draft (DD)/ Banker's Cheque (BC) or through BG is also not allowed. If the offer is submitted with **inadequate Earnest Money** as mentioned above, **the bid will not be opened.**
- (b) Bidders shall not claim any interest on Earnest Money Deposit.

Fixed **Earnest Money** amounting to Rs 600000/- (Rupees Six Lakh only) shall have to be deposited initially by the bidder along with the offer. Earnest Money shall be made by payment through online mode (Net-banking through Payment Gateway or RTGS/NEFT Payment). Demand Draft (DD)/ Banker's Cheque (BC) towards submission of EMD will not be accepted. For successful bidder(s), the EMD will be converted into Performance guarantee which shall be refunded by WBSEDCL authority only after 09(nine) months from the expiry of the entire rate contract period or the date of actual completion of the last manufacturing order whichever is later and following due procedures.

For unsuccessful bidders, Earnest money shall be refunded after finalization of the tender.

Security Deposit (SD) shall be deducted at the rate of 10% of each progressive bills/invoices submitted by the Vendors against Manufacturing Orders. The Security deposit, thus deducted from any or all such bills/invoices pertaining to a particular order shall be claimed by the Vendor on successful completion of the order and thereafter shall be refunded, after 09(nine) months from the actual date of completion of the said order, based upon application of the Vendor with

relevant documents and accompanied by suitable recommendation and certification of the Controlling Officer. The claim of SD by the vendor shall be limited to a maximum 02(twice) in the entire Rate Contract Period.

The bidders under Promotional category should submit the EMD amount as indicated above in the form of BG only. Earnest Money Deposit cum Security Deposit in any other form or amount will not be accepted for those bidders under Promotional category.

If the offer is submitted with inadequate Earnest Money as mentioned above, the bid will not be opened.

- (d) Earnest Money submitted will be liable to forfeiture:
- (i) if the successful Bidders fail to accept Purchase Order / LOI issued within their offered validity period.
 - (ii) for failure to sign the contract agreement with WBSEDCL within 30 (thirty) days of issue of the letter of award, the award may be cancelled and Earnest Money Deposit will be forfeited without assigning any reason whatsoever.
 - (iii) If any cartel is formed by the Bidder in their quotation.

12. Price/Rate

Successful bidders will get award / order on Rate Contract basis for two years to supply 8 Metre and/or 9 Metre long Prestressed Cement Concrete Poles, if applicable as per requirement, for which the bidder would submit their bid.

Bidders under Promotional category throughout the state of West Bengal, considered eligible in the techno-commercial bid evaluation, factory inspection & as per other credentials shall be considered eligible and empanelled in the Rate Contract under promotional category and shall be awarded in the first instance with an order, premised upon the requirement, in that instant time period, for a quantity of 200 nos 8Mtr or 9 Mtr (as applicable) long PCC Poles. The vendors under Promotional category on successful completion of the order in the first instance may be considered for regular order under the Rate Contract, on receipt of their application with relevant documents to substantiate their claim of successful completion of the order(s) accompanied by suitable recommendation and certification of the Controlling Officer.

Evaluation of the lowest bid will take into account the Ex-works price quoted per pole excluding GST. GST imposed for the transaction between the vendor and WBSEDCL will be paid/reimbursed extra as applicable.

However, claim for additional Taxes will not be entertained in case of non adherence to delivery schedule.

13. Price variation

13.01 Rates quoted by the bidders shall be variable.

13.02 For the poles manufactured, the accepted rates will be adjusted monthly as per proportional change in RBI Index as per formula applicable for price variation.

13.03 The formula for price variation is stated below :

(A) Materials :

$$V_m = 1.1 \times 0.9 V_o [30/100 \times (C-C_o)/C_o + 40/100 \times (S-S_o)/S_o + 10/100 \times (M-M_o)/M_o]$$

Where V_m = Variation in material cost i.e. increase or decrease in the amount in rupees to be paid or recovered.

V_o = Value of the work done during the monthly period.

C = Average Wholesale Price Index for 'Cement ,lime & plaster' under the group 'Non-Metallic Mineral Products' for the period under reckoning as published in the RBI Bulletin.

C_o = Wholesale Price Index for 'Cement ,lime & plaster' under the group 'Non-Metallic Mineral Products' as published in the RBI Bulletin pertaining to the English calendar month in which the tender was opened (Date of opening of the Technical bid).

S = Average Wholesale Price Index for 'Manufacture of basic iron and steel' under the group 'Basic Metals' for the period under reckoning as published in the RBI Bulletin.

S_o = Wholesale Price Index for 'Manufacture of basic iron and steel' under the group 'Basic Metals' as published in the RBI Bulletin pertaining to the English calendar month in which the tender was opened (Date of opening of the Technical bid).

M = Average Wholesale Price Index for 'Other Minerals' under the group 'Minerals' for the period under reckoning as published in the RBI Bulletin.

M_o = Wholesale Price Index for 'Other Minerals' under the group 'Minerals' as published in the RBI Bulletin pertaining to the English calendar month in which the tender was opened (Date of opening of the Technical bid).

(B) Labour :

$$V_L = 1.1 \times 0.9 V_o \times 15/100 \times (L-L_o)/L_o$$

Where V_L = Variation in labour cost i.e. increase or decrease in the amount in rupees to be paid or recovered.

V_o = Value of the work done during the monthly period.

L = Average Consumer Price Index for Rural Labourers for the period under reckoning as published in the RBI Bulletin.

L_o = Consumer Price Index for Rural Labourers as published in the RBI Bulletin pertaining to the English calendar month in which the tender was opened (Date of opening of the Technical bid).

(C) POL :

$$V_{POL} = 1.1 \times 0.9 V_o \times 5/100 \times (D-D_o)/D_o$$

Where V_{POL} = Variation in POL cost i.e. increase or decrease in the amount in rupees to be paid or recovered.

V_o = Value of the work done during the monthly period.

D = Average Wholesale Price Index for 'Fuel & Power' for the period under reckoning as published in the RBI Bulletin.

D_o = Wholesale Price Index for 'Fuel & Power' as published in the RBI Bulletin pertaining to the English calendar month in which the tender was opened (Date of opening of the Technical bid).

14. Opening and evaluation of tender:

14.1 Opening of Technical Proposal

- i. Technical proposals will be opened by the Tender Inviting Authority or his authorised representative electronically from the website stated above, using

their Digital Signature Certificate.

- ii. Technical proposals for those bidders, whose payment towards EMD has been received through online mode (Net-banking through Payment Gateway or RTGS/NEFT Payment)), or for those bidders under Promotional Category, whose physical copy of BG against submission of EMD has been received at the Office of Tender Inviting Authority within scheduled time as indicated in the NIT, will only be opened.
- iii. Intending Bidders may remain present if they so desire.
- iv. Cover (Folder) for Statutory Documents (vide Clause 7.2 A) will be opened first and if found in order, Cover (Folder) for Non-statutory Documents (vide Clause 7.2 B) will be opened. If there is any deficiency in the Statutory Documents, the tender will summarily be rejected.
- v. Decrypted (transformed into readable formats) documents of the Statutory and Non- statutory Covers will be downloaded for the purpose of evaluation.

14.2 Techno-commercial Evaluation of Tender

- i) For the purpose of evaluation of bids, the manufacturing units shall be divided into two Areas - North Bengal and South Bengal. Manufacturing units located within the districts of Malda, Uttar Dinajpur, Dakshin Dinajpur, Alipurduar, Jalpaiguri, Coochbehar and Darjeeling will be construed to be in North Bengal. Units located in the rest of West Bengal will be considered to be in South Bengal.
- ii) In evaluation of techno-commercial part of the bids and in making awards, WBSEDCL will consider the factors such as - compliance with the specifications, past experience and performance, record of integrity in dealing, the time of delivery, capability to perform including available facilities like adequate equipment, technical organization etc.
- iii) After opening of the Tender, the tendering authority at its discretion may send their representative for inspection of the premises of the Pole Casting Centre at any day within working hours to ensure manufacturing capacity and verify the declared manufacturing capacity of the vendor and technical eligibility of the participating Bidder to fulfil the requirements of WBSEDCL.
- iv) During evaluation, the Tender Inviting Authority or his authorised representative may summon of the Bidders and seek clarification / information or additional documents or original hard copy of any of the documents already submitted and if these cannot be produced within the stipulated timeframe, their proposals will be liable for rejection.
- v) The summary list of Bidders, whose bids will be found techno-commercially eligible, will be uploaded in the web portals. Date of opening of financial bid will be intimated to the techno-commercially qualified Bidders.

14.3 Opening and evaluation of Financial Proposal

- i. Financial proposals of the Bidders declared techno-commercially eligible, will be opened electronically by the Tender Inviting Authority from the web portal stated above on the prescribed date.
 - ii. The encrypted copies will be decrypted and the rates will be read out to the bidders remaining present at that time.
 - iii. Evaluation of the financial proposals will take into account the Ex-works price quoted per pole excluding GST. GST will be paid /reimbursed extra as applicable.
 - iv. After opening of the financial proposal the preliminary summary result containing inter- alia, name of bidders and the rates quoted by them will be uploaded.
 - v. The Tender Accepting Authority may ask any of the Bidders to submit analysis to justify the rate quoted by that Bidder.
 - vi) L1 rate will be considered for North Bengal/ South Bengal Separately as above.
 - vii) **The price-bids of the bidders under Promotional category will not be opened and will not be considered for the purpose of evaluation of the instant tender. The bidders under the capacity of Promotional category of this tender for provisional empanelment shall have to submit their acceptance of the L1 rate arrived in the financial evaluation process (under the category of 8M and 9M PCC Poles) anywhere in West Bengal as applicable for the location of the Manufacturing unit, provided that their techno-commercial bid documents, factory inspection report & other credentials are found in order.**
15. Revision/withdrawal of Financial Proposal by the bidder after opening of Technical Proposal of the tender will not be allowed if it is not sought by the Tender Inviting Authority.
16. **Acceptance of Tender**
- Lowest valid rate should normally be accepted. However, the Tender Accepting Authority does not bind himself to do so and reserves the right to reject any or all the tenders/bids, for valid reasons.
17. **Purchase Order**
- WBSEDCL will communicate acceptance of tender to the successful bidder by a **Rate Contract and thereafter by Purchase Order(s) as per requirement.** The successful Bidder shall communicate the acceptance of the Rate Contract/Purchase order within the specified time.
18. **Defined Terms and Conditions for Cancellation/Modification of Order and closure of Contract.** Non-conformance to production schedule after 06(six) months from the scheduled date of completion of production i.r.o. any or all such manufacturing orders placed with a vendor shall be deemed to be cancelled or modified, as applicable, in absence of justified reasons. **Necessary appraisal of performance of the Empanelled Vendor i.r.o. of previous order(s) placed with the Vendor shall be reckoned and calibrated while**

placement of further manufacturing/production order(s) of PCC Poles, if applicable as per requirement, within the span of the Rate Contract period.

19. Delay in completion / Liquidated Damages

If the contractor/vendor on receipt of manufacturing order under the scope of Biennial Rate Contract, fails to complete the work within the PCC pole Rate Contract time/ Production schedule specified in the contract/order or any extension thereof, the owner shall recover from the contractor as liquidated damages a sum of @ 0.143% of the value of the materials of the particular lot offered and/or delivered beyond the schedule delivery period for each day of delay. However the total recovery against liquidated damage shall not exceed ten percent (10%) of the contract value of the work.

The Contractor/Vendor shall mandatorily have to submit their inspection offer letter, by physical copy submission (as per production schedule) on the 29th day (if working day or else on the next subsequent working day) from the date of completion of casting of PCC Poles(when the materials are completely ready for inspection, as per relevant IS codes) in every month, to the office of the Controlling Officer. The date of completion of production of PCC poles for a particular production schedule in an order will be reckoned as 29 days prior to the date of receipt of the Inspection Offer and Liquidated Damages (for delay accrued, if any) shall be calculated accordingly.

However, Non-conformance to production schedule after 06(six) months from the scheduled date of completion of production i.r.o. any or all such manufacturing orders placed with a vendor shall be deemed to be cancelled or modified, as applicable, in absence of justified reasons.

20. Re-Testing Charge:

In case of failure to present the offered quantity materials during inspection or the inspection could not be carried out due to non-availability of requisite calibrated certificate of instruments with manufacturer or deferment of works on scheduled date of inspection on vendor's account or non-availability of testing/material handling staff/ supervisor of the vendor at manufacturer works etc (i.e. fake offer) or in case the materials of any offered lot fails during factory acceptance test, retesting charge will be claimed @ Rs. 50,000.00 plus GST as applicable for carrying out each subsequent inspection of that particular lot. The date of re-offer will be the date of submission of re-offer along with copy of Duplicate Carbon Receipt (D.C.R.) against the re-testing charge.

21. Reward to L1 bidders

Additional 100 nos. PCC pole against each allotment will be awarded to L1 Bidder(s) (for each category) subject to maximum of production capacity of the bidder for that period.

22. Concession

No price preference will be allowed to any Bidder based on the size of the industry or its

geographic location. Co-operative Society will not be considered with separate status.

23. Return of Earnest Money of the unsuccessful Bidder(s)

For unsuccessful bidders EMD amount submitted against the tender shall be refunded automatically (except EMD submitted in the form of BG), through an automated process, by NIC portal on receipt of updated status of any bid. If the EMD has been submitted in the form of BG, the unsuccessful Bidder(s) is/are to apply for the same to the Chief Engineer (Procurement & Contracts), WBSEDCL, giving the reference of the NIT No., date of tender, amount and mode of Earnest Money deposited-complete in all respect for return of the same.

24. Promotional order:

There is no provision for enlistment of vendor under promotional category. In enlistment process, vendors for normal participation can only apply. However the parties who do not have any credential of past performances in WBSEDCL or any other Power Utilities/ Govt. Bodies can apply under Promotional category for their PCC Pole factory manufacturing units from anywhere in West Bengal and have to comply with the terms and conditions as stated in the NIT.

Bidders under Promotional category considered eligible in the techno-commercial bid evaluation, factory inspection & other credentials shall be considered eligible and empanelled in the Rate Contract under promotional category and shall be awarded in the first instance with an order, premised upon the requirement, in that instant time period, for a quantity of 200 nos 8Mtr or 9 Mtr long PCC Poles (as applicable). The vendors under Promotional category on successful completion of the order in the first instance may be considered for regular order in Normal Category under the Rate Contract, on receipt of their application with relevant documents to substantiate their claim of successful completion of the order(s) accompanied by suitable recommendation and certification of the Controlling Officer.

25. Constitution of Rate Contract

After price evaluation, WBSEDCL may request the Techno-commercially qualified bidder to match the respective L₁ Price(s). However such request cannot be treated as a commitment from WBSEDCL to enter into a Rate Contract. The Rate Contract shall be valid for 2(two) years and can be extended up to another one year on mutual consent. Purchase Order against the Rate Contract will be in a phased manner as per requirement of WBSEDCL and WBSEDCL does not guarantee any minimum order quantity against the Rate Contract.

14/3/26
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